

THE POWER OF EXPECTANCY



Your self-confidence soars and you begin acting unconsciously as if you already have what you want – which creates a positive expectancy.

1: Ability to define own needs

What need have you met/ not met in your new career as a Seminar Leader? Be open to ask yourself what do you want to be that successful seminar leader and then to know that it is yours –yes you can have it be it and do it?

2: Define clear goals or outcomes – set a date calendar of Seminars. Once a month, every three months? Make it real. Pick a date get it on the calendar, reserve a space for it to be held and then plan your promotions and marketing.

3: Strong personal values

What personal values do you bring to your marketing and promotions and to you as a seminar leader – list them or change, improve them and remove anyone feelings, or beliefs that are against your highest values. They are no longer needed. Thank them for having helped you to survive in the past and be ready to thrive now.

4:Open to Sources of Motivation

Remember you have the greatest tool available – to Command your wishes, hopes and dreams to come true. Start with not knowing – when you don't know how to get it done, or to get the right help or to get the attendees or..... and COMMAND a result. You are in charge of your life and all your results and good arrive from within first and then are experienced in the physical world as a reflection of what you have accomplished. Then CELEBRATE!